

Message Text

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PAGE 01 BRASIL 01993 081605Z

43

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-07 /014 W

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R 081355Z MAR 76

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC 4371

INFO AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

LIMITED OFFICIAL USE BRASILIA 1993

E. O. 11652: N/A

TAGS: BTIO; BR

SUBJECT: REQUEST FOR ASSISTANCE

REF: STATE 037059

1. ON MARCH 4, ECON/COMM COUNSELOR MET WITH THE SECRETARY GENERAL OF THE MINISTRY OF INDUSTRY AND COMMERCE, PAULO VIEIRA BELOTTI, TO INDICATE US GOVERNMENT SUPPORT FOR THE TWO US FIRMS ATTEMPTING TO QUALIFY AS NEW LOCOMOTIVE MANUFACTURERS IN BRAZIL, ALCO AND GM. COUNSELOR POINTED OUT THE LONG HISTROY OF EXPERTISE AND EXPERIENCE IN BRAZIL OF BOTH FIRMS, AND STRESSED OUR INTEREST IN SEEING NEW INVESTMENT IN BRAZIL.

2. BELOTTI SAID THAT HE WAS AWARE OF THE QUALIFICATIONS OF BOTH US FIRMS, AND ADDED THAT THOUGH SEVERAL OTHER FIRMS WERE ALSO COMPETING TO QUALIFY, THE US FIRMS, IN HIS OPINION, SEEMED PARTICULARLY WELL SUITED FOR BRAZIL. GM, FOR INSTANCE, HAS A VERY HIGH NATIONALIZATION INDEX, ACCORDING TO BELOTTI. HE THANKED COUNSELOR FOR HIS PRESENTATION, AND SAID THAT WHILE TECHNICAL AND ECONOMIC CRITERIA, INCLUDING THE REPUTATION OF THE FIRMS, WOULD ULTIMATELY BE GOVERNING, HE HOPED ONE OF THE US FIRMS WOULD SOON BE PRODUCING LOCOMOTIVES IN BRAZIL.

CRIMMINS

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Message Attributes

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Disposition Authority: buchant0
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Disposition History: n/a
Disposition Reason:
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